

PRODUCT

Debt financing

FOCUS

Internet Service Providers (ISPs)

STAGE

Established ISPs with expansion plans

USE OF FUNDS

- Working Capital
- Equipment purchases
- CapEx investments in network expansion

GEOGRAPHY

Global, with near-term focus on Africa, South Asia & Latin America

LOAN TERMS

- \$200K to \$2M USD loans
- Term up to 36 months
- Flexible ISP-specific collateral arrangements

LOAN REQUIREMENTS

- Over 2 years of operations
- Strong management team
- Minimum annual revenue of \$500,000
- Documentation:
 - > Audited financials
 - > Identified use of funds and CapEx plan

CONTACT

Ben Matranga
Managing Partner
ben@connectivitycap.com
Main: +1.415.404.9297

DEBT CAPITAL TO EXPAND INTERNET ACCESS IN FRONTIER MARKETS

BACKGROUND

Connectivity Capital is the world's first impact investment fund focused on expanding internet access in frontier markets. We provide investment management and advisory services to partners that share our passion: affordable, reliable, and high-speed connectivity should reach every community in the world. Our debt fund finances connectivity in frontier markets by identifying, investing in, and partnering with market leading ISPs, networking equipment distributors and connectivity companies.

WHY CHOOSE US



SECTOR FOCUSED

Deep understanding of sector risks and capital needs of ISPs allows us to provide appropriate financing solutions



EXPANSION CAPITAL

Growth-stage debt financing to ambitious companies with a proven track record in expanding connectivity networks



IMPACT AT SCALE

We partner with like-minded companies that share our passion for expanding access to affordable connectivity.

THE EASIEST WAY TO EXPAND YOUR ISP

As an entrepreneurial business, we know the potential frustrations of dealing with traditional financial institutions governed by inflexible rules and overly prescriptive terms. It is why we developed an innovative and tailored alternative finance solution specifically for ISPs; to better enable your company to grow and let you focus on your business:

QUALIFICATION



Complete a short loan inquiry form to get pre-qualified.



RISK ASSESSMENT



We identify financing options based on your objectives.



DUE DILIGENCE



Our team is there to guide you every step of the way.

ARE YOU AN ISP LOOKING FOR FINANCING TO EXPAND?

Find out if you pre-qualify for a loan at www.connectivitycap.com/get-started