

Connectivity Capital

Debt capital to connect the
next half of the world

PRODUCT: Debt financing

FOCUS: Internet Service
Providers (ISPs)

STAGE: Established ISPs with
expansion plans

USE OF FUNDS:

- Working capital
- Equipment purchases &
- CapEx investments in
network expansion

GEOGRAPHY: Global,
with near-term focus on Sub-
Saharan Africa & South Asia

LOAN TERMS:

- ⇒ \$200K to \$2M USD loans
- ⇒ Term up to 36 months
- ⇒ Flexible ISP-specific
collateral arrangements

LOAN REQUIREMENTS:

- Over 2 years of operations
- Strong management team
- Minimum annual revenue of
\$250,000
- Documentation:
 - Audited financials or
management accounts
 - Identified use of funds
and CapEx plan

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Debt capital to expand Internet access in frontier markets

BACKGROUND

Connectivity Capital invests to expand access to the Internet in frontier markets. We are a sector-focused investment management firm providing debt capital to Internet Service Providers (ISPs) and communications technology companies. We identify, invest in, and partner with market leading ISPs and communications technology companies that share our passion for providing affordable, reliable, and high-speed connectivity.

OUR PROCESS

As an entrepreneurial business, we know the potential frustrations of dealing with traditional financial institutions governed by inflexible rules and overly prescriptive terms. It's why we developed an innovative and tailored alternative finance solution specifically for ISPs; to better enable your company to grow and let you focus on your business:



WHY WE'RE DIFFERENT?

Sector-Focused. As a sector-focused investor, we understand the unique capital needs of ISPs and connectivity companies. Our sector-specific approach allows for better understanding of risk and enables us to work with companies to provide right-fit financing solutions.

Expansion Capital. We provide debt financing to companies with a proven track record. We look for ambitious teams that understand both the technical and commercial challenges of expanding a network. We work in partnership to develop unique CapEx plans and provide the necessary financing for growth.

Impact-at-Scale. We partner with like-minded companies that share our passion for expanding access, quality, and affordability of connectivity. We believe that a customer centric approach is necessary to achieving impact at scale.

READY TO GET STARTED? Visit us at ConnectivityCap.com/getstarted